

## UNITED FOR OUR SOLDIERS...

2024 Q4 and Annual Report







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### **Team**



#### **Board of Trustees**



**Irina Seylanyan** Board Chairman



**Adam Kablanian**Board Member



Joseph Simonian
Board Member



**Anahit Adamyan**Board Member



**David Akopyan**Board Member





**Karine Sarkissian** CEO



Karen Sahakyan Internal Audit



**Tatevik Yaghjyan**Deputy CEO,
Director of Operations



**Lusine Zurabyan**Director of Finance



Smbat Saiyan
Director of
Compensation



Narine Galstyan
Director of PR
and Communications



**Mariana Harutyunyan**Program Officer



Hrachik Avtandilyan
Compensation
Coordinator



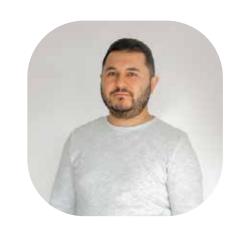
Arpine Zargaryan
Social Projects
Coordinator



**Feliks Chilingaryan**Portfolio Manager



**Lilit Ghabuzyan**Bookkeeper



**Vazgen Martirosyan** IT Project Manager



**Mari Boyadjyan** Admin Assistant



**Nare Atomyan** Admin Assistant



## **ZINAPAH Brief History Mission, Vision and Values**



#### **About ZINAPAH**

**ZINAPAH** was founded in 2017 to provide stable, equitable compensation for the well-being of the families of fallen, missing-in-action servicemen as well as soldiers with severe and profound functional limitation levels (1st and 2nd category disability) who defended the borders of our Homeland for the peace and security of future generations.

In April 2023, the Foundation previously known as Insurance Foundation for Servicemen (IFS) was renamed ZINAPAH National Foundation for Servicemen Insurance. ZINAPAH is a non-political institution that operates according to the <u>Law.</u>

It is a unique foundation in the region, where every working citizen in Armenia is required to make mandatory contributions from their salaries.

**ZINAPAH** represents a pan-Armenian effort to ensure financial well-being for those who have sacrificed their lives for the security of Armenia.

#### **ZINAPAH** funds are generated from:

- Mandatory monthly payments from 1,500 to 15,000 AMD per month (based on the amount of income) by taxpayers in Armenia
- **Voluntary donations received from all over the world, including Armenia**
- ZINAPAH asset management appreciation

**ZINAPAH** is governed by an independent <u>Board of Trustees</u>, consisting of highly-regarded professionals with stellar reputations and expertise in Finance & Banking, Business, Crisis Management, Fundraising, and Asset Management.

ZINAPAH is operated by a highly motivated and experienced Executive Team of experienced professionals.

ZINAPAH's website provides the possibility to monitor both total funds from mandatory payments and donations and the list of compensations. The CEO Quarterly and Annual reports as well as the Annual Audit report conducted by one of the top 10 worldwide known audit firm networks, are also regularly published on the ZINAPAH website.



#### **MISSION**

To unite the nation to stand by the servicemen and their families to ensure financial stability and a dignified life for them.



To be a socially responsible foundation for servicemen that incorporates mandatory and voluntary insurance components.



TRANSPARENCY, ACCOUNTABILITY, INTEGRITY

Today, it is our duty to stand by the fallen, missing, and disabled soldiers and their families...



### **CEO FOREWORD**





Karine Sarkissian
CEO ZINAPAH

### **Dear Friends of ZINAPAH Community,**

As we reflect on 2024, I present this year's annual report for ZINAPAH National Foundation for Servicemen Insurance with immense pride and gratitude. Our unwavering mission to support the servicemen who have selflessly served our nation has guided us through a year of significant progress and achievement.

The geopolitical security situation remains fraught with danger, placing our servicemen and their families at considerable risk in their efforts to maintain stability and security. At ZINAPAH, we remain steadfast in our commitment to our mission, and it is with profound gratitude that I acknowledge your continued support. Your contributions enable us to support our beneficiaries and pursue ambitious programs that ensure financial stability and social integration projects.

In 2024, ZINAPAH provided financial compensation to 284 new cases, many arising from the September 2023 escalation in Artsakh and 5,482 cases in total. Our funding sources included 45.4B AMD from mandatory payments, 9.3B AMD from asset management, and 171.3M AMD from donations. These funds are a testament to our respect and national gratitude towards those who have sacrificed their lives and health for our country.

Through prudent management and strategic planning, coupled with a year of border stability, ZINAPAH has maintained a robust financial position. This stability has enabled us to invest in expanding our support network and improving social integration initiatives for servicemen and their families. Our strengthened partnerships with governmental bodies, community organizations, and other stakeholders have been instrumental in creating a comprehensive support system.

A landmark decision by the ZINAPAH Board of Trustees in January 2024 increased monthly compensations and additional payments to beneficiaries by 26%, effective immediately. This adjustment, aimed at mitigating inflation since 2017, reflects our unwavering dedication to our servicemen and their families. Consequently, our annual liability increased by 4B AMD, demonstrating our commitment to financial sustainability while supporting those who need it most.

Collaborations with the Ministry of Labor and Social Affairs and the Ministry of Defense led to proposed legislative changes, ensuring that compensations for servicemen with functional limitations remain unchanged regardless of disability group changes—a significant financial and moral relief for many. Additionally, in partnership with the RA Ministry of Labor and Social Affairs, we initiated monthly financial support of 50K AMD to 60 families with children with disabilities, effective September 2024.

I extend my heartfelt gratitude to our dedicated team, whose unwavering commitment and tireless efforts are the foundation of our success. Their work ensures we fulfill our promise to those who have given so much for our nation.

As we look ahead to 2025, we are inspired by the resilience and courage of the servicemen and their families. We are committed to building on our achievements, providing exceptional support and services, and ensuring that the ZINAPAH National Foundation for Servicemen Insurance remains a pillar of support for our nation's heroes.

Thank you for your trust and continued support in making ZINAPAH a symbol of our national pride and unity.

With deep respect, Karine Sarkissian CEO ZINAPAH

#### **ZINAPAH**

On behalf of ZINAPAH Board of Trustees

## **ZINAPAH Operations** for 2017 - 2024



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The financial structure of ZINAPAH is resilient, with its main revenue stream coming from stable and increasing mandatory payments, and a growing focus on asset management income. Asset management is becoming a key income stream and will likely remain a strategic focus moving forward.

Compensation remains the largest expense, effectively channeling most of ZINAPAH resources toward its primary mission. Despite a rise in administrative and operational costs, they remain well-controlled, and capital expenditures are expected to drop significantly.

Mandatory payments are the largest contributor to total income, steadily increasing from 21.78B AMD in 2017-2019 to 45.39B AMD in 2024. From 2023 to 2024, income from mandatory payments grew by 5%, contributing 83% of total income in 2024, a 4-point decline from 87% in 2023, indicating some diversification of income. Donations peaked in 2020 at 6.98B AMD but have since significantly declined, projected at 171M AMD in 2024, marking a -37% decrease from 2023. Its contribution to total income is expected to be negligible, only 0.31% in 2024. On the other hand, asset management has demonstrated steady growth, with a rise from 5.94B AMD in 2023 to 9.34B AMD in 2024, an increase of 57%. This growth increased asset management contribution to total income from 12% in 2023 to 17% in 2024, indicating its importance as a future revenue source. Total income has grown from 24.63B AMD in 2017-2019 to 54.99B AMD in 2024, showing an 11% growth between 2023 and 2024, maintaining an upward trajectory.

Compensations as the biggest chunk of the expenses increased by 46% from 2023 to 2024, accounting for 98% of total costs, underscoring ZINAPAH's commitment to its core mission of compensation payouts to beneficiaries. Administrative expenses rose from 267M AMD in 2023 to 316M AMD in 2024, a 18% increase, but they still will represent a small portion (1%) of total expenses.

MLN, AMD	2017-2019	2020	2021	2022	2023	2024	2024 vs. PY	Contr. to Mix 2023	Contr. to Mix 2024
Mandatory Payments	21,779	9,134	29,072	35,274	43,199	45,393	5%	87%	83%
Donations	305	6,976	1,290	508	273	171	-37%	1%	0.31%
* Kamurj donations	-	1,000	1,510	239	237	86	-64%	0.5%	0.2%
CBA**	-	-	301	-	-	-	0%	0%	0%
Asset Management	2,545	2,425	1,841	3,256	5,944	9,339	57%	12%	17%
Other Income	-	-	0.24	0.19	0.26	0.29	7.6%	0%	0%
Total Income	24,629	19,535	34,015	39,278	49,654	54,990	11%	100%	100%
Compensations	1,635	8,030	44,484	16,878	14,747	21,489	46%	98%	98%
Admin Expenses	-	-	-	246	267	316	18%	2%	1%
OpEx	0.32	-	149	21	25	34	33%	0.2%	0.2%
Other	-	-	-	-	-			0%	0%
Total Expenses	1,635	8,030	44,738	17,148	15,039	21,838	45%	100%	100%



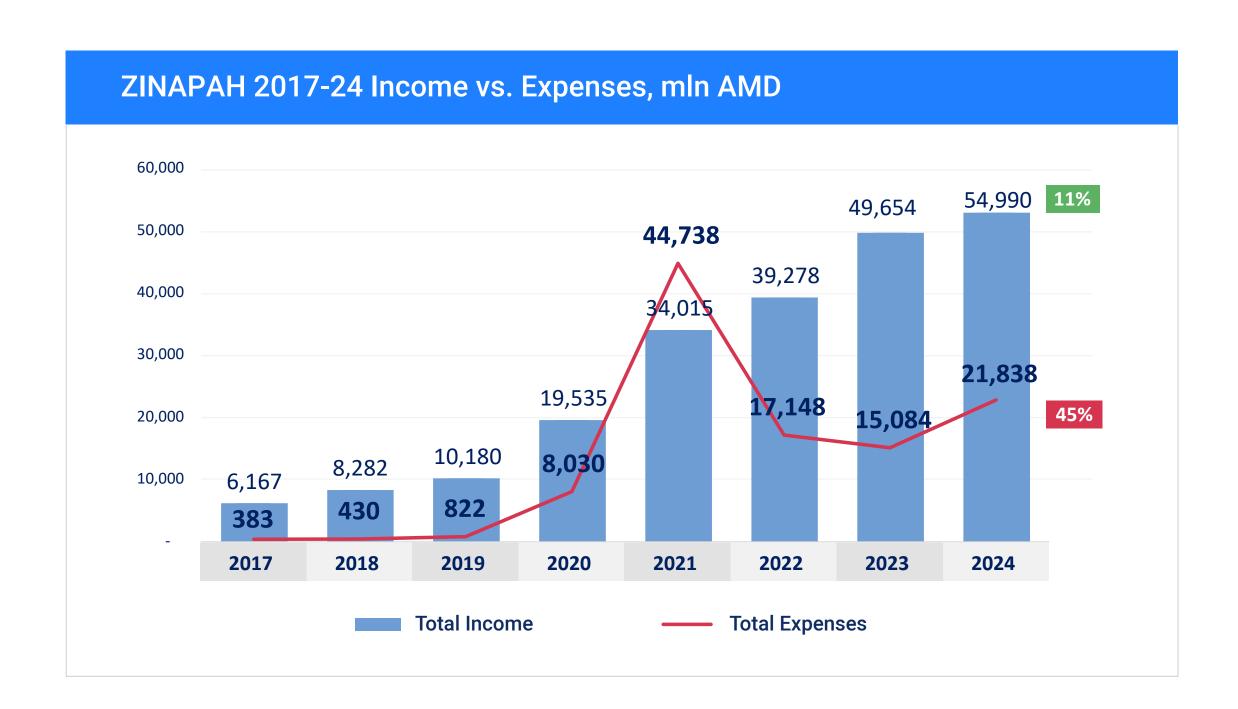
<sup>\*</sup> Kamurj donations - A program financed by the RA Government to give compensation to servicemen who are severely injured or are missing in action before becoming ZINAPAH beneficiaries. For these servicemen, compensation is provided for 45 months in the amount of 300,000 AMD monthly payments to eligible beneficiaries and are reported in the compensation expenses.

<sup>\*\*</sup> Central Bank of Armenia Contribution (CBA) - All the expenses made during 2021 were financed by the Central Bank of Armenia. The funding is regulated by law and has been previously approved by the CBA Board.



The graph illustrates ZINAPAH's actual income and expenses from 2017 to 2024 results.

ZINAPAH experienced an 11% increase in total income vs the previous year reaching 54,990M AMD. Simultaneously, total expenses grew by 45% mainly due to the increase in liabilities, amounting to 21,838M AMD from 15,084M AMD in 2023.





### ZINAPAH Operations for 2017 - 2024 Q4



Total income grew by 11% in 2024 compared to 2023 and the actual growth was by 15% in Q4 2024 vs. Q4 2023. The total expenses increased by 45% year-over-year, with a 50% increase in Q4 2024 compared to the same quarter in 2023.

Mandatory payments increased by 9% in Q4 2024 compared to Q4 2023 and they continue to be the largest contributor to the total income, with an 80% share in Q4 2024. Donations decreased significantly by 37% in 2024 compared to 2023 and there's even more drop down of 46% in Q4 2024 compared to PY same period, showing a strong declining trend. Asset management is expected to record strong growth, up by 57% and 50% in the year-over-year comparison and in Q4 2024 vs. Q4 2023 respectively and its contribution to total income has increased from 15% to 19% in Q4 2024.

As for the expenses, the compensations recorded a significant increase of 46% in 2024 compared to 2023 and a 52% increase in Q4 2024 compared to Q4 2023, remaining the largest part of the total expenses, 98% share in 2024. The admin expenses increased by 18% in 2024 compared to 2023, and they increased by 55% in Q4 2024 compared to Q4 2023.

MLN, AMD	Q1 2024	Q2 2024	Q3 2024	Q4 2024	2024 Q1-4	2024 vs. 2023	Q3'24 vs. PY	Contr. to Mix Q4'23	Contr. to Mix Q4'24
(AMD)									
<b>Mandatory Payments</b>	11,272	8,969	13,812	11,340	45,393	5%	9%	84%	80%
Donations	88	27	23	34	171	-37%	-46%	1%	0%
Kamurj donations*	15	15	28	28	86	-64%	-57%	1%	0%
CBA**	-	-	-	-	-	-	-	0%	0%
Asset Management	2,019	2,182	2,389	2,750	9,339	57%	50%	15%	19%
Other Income	-	0	1	0	0	8%	8%	0%	0%
Total Income	13,394	11,193	16,252	14,152	54,990	11%	15%	100%	100%
Compensations	5,788	5,359	4,918	5,425	21,489	46%	52%	98%	98%
Admin Expenses	60	83	74	99	316	18%	53%	2%	2%
OpEx	7	11	7	8	34	33%	144%	0.1%	0.1%
Total Expenses	5,855	5,454	4,999	5,531	21,838	45%	52%	100%	100%

**Kamurj donations\*** - A program financed by the RA Government to give compensation to servicemen who are severely injured or are missing in action before becoming ZINAPAH beneficiaries. For these servicemen, compensation is provided for 48 months in the amount of 300,000 AMD monthly payments to eligible beneficiaries and are reported in the compensation expenses..



<sup>\*\*</sup> Central Bank of Armenia Contribution (CBA) - All the expenses made during 2021 were financed by the Central Bank of Armenia. The funding is regulated by law and has been previously approved by the CBA Board.



- **25% of mandatory payments** account for 2024, while growing by vs PY.
- Donations remain a small portion, contributing only 2%.
- **37**% of the **asset management** accounts for 2024.
- **20% of Compensations** are paid in 2024.

2023	2024	2017-2024	% Contr. 2024
43,199	45,393	183,853	25%
273	171	9,523	2%
5,944	9,339	25,351	37%
14,747	21,489	107,262	20%
	43,199 273 5,944	43,199 45,393 273 171 5,944 9,339	43,199       45,393       183,853         273       171       9,523         5,944       9,339       25,351

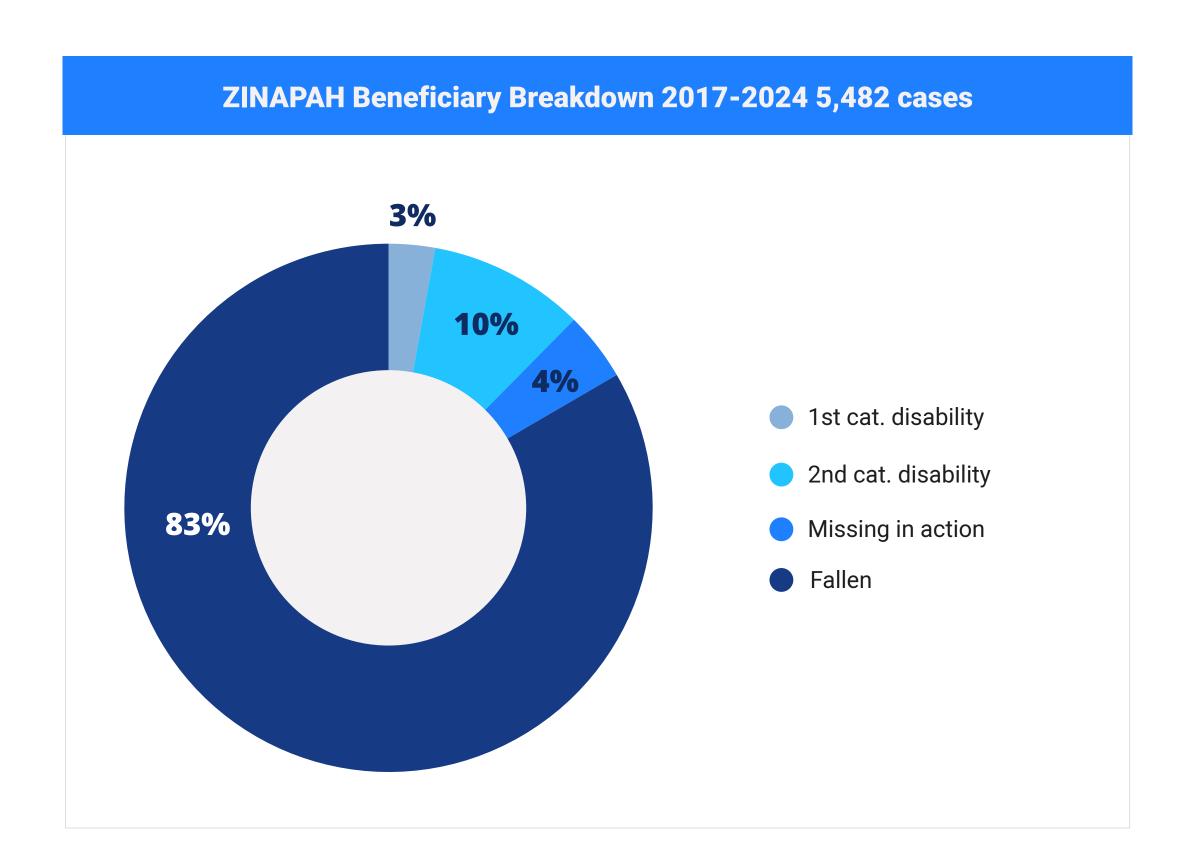
### **ZINAPAH Beneficiaries** and Compensations, 2024



- From 2017-2024 Q4, ZINAPAH provided compensation to 5,482 beneficiaries.
- In 2024 284 new cases were compensated and in Q4 13 new cases vs 17 cases in 2023 Q4.
- In Q4 2024, 13 new cases were compensated categorized by case type as follows:

#### **Total Compensated Cases in 2024 Q4**



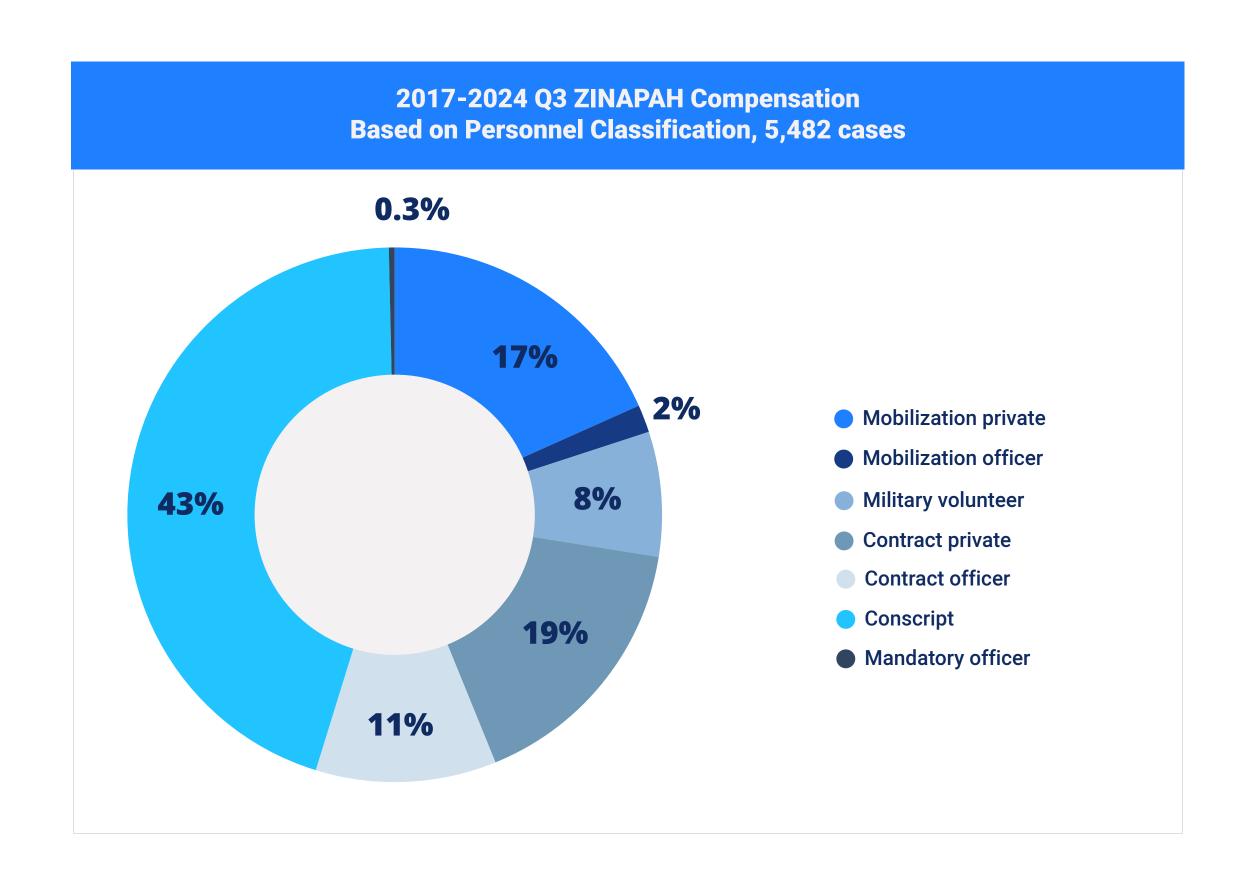




## **ZINAPAH Beneficiaries** and Compensations, 2017-2024



The **5,482** beneficiaries from **2017-2024** are broken down by personnel classification in the pie chart. Notably, **43**% are conscripts, **30**% are mobilized recruits and officers, **19**% are contract privates and **8**% are military volunteers.









# 2017-2024 Q4 IN SUMMARY

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beneficiary NEW cases in 2024 Q4 and 5,482 cases from 2017-2024

**5.4B AMD** 

compensation in 2024 Q4

**107B AMD** 

**since 2017-2024** to those fallen, missing, or eligible for disability insurance

5%

Mandatory payment growth as of 2024 compared to 2023



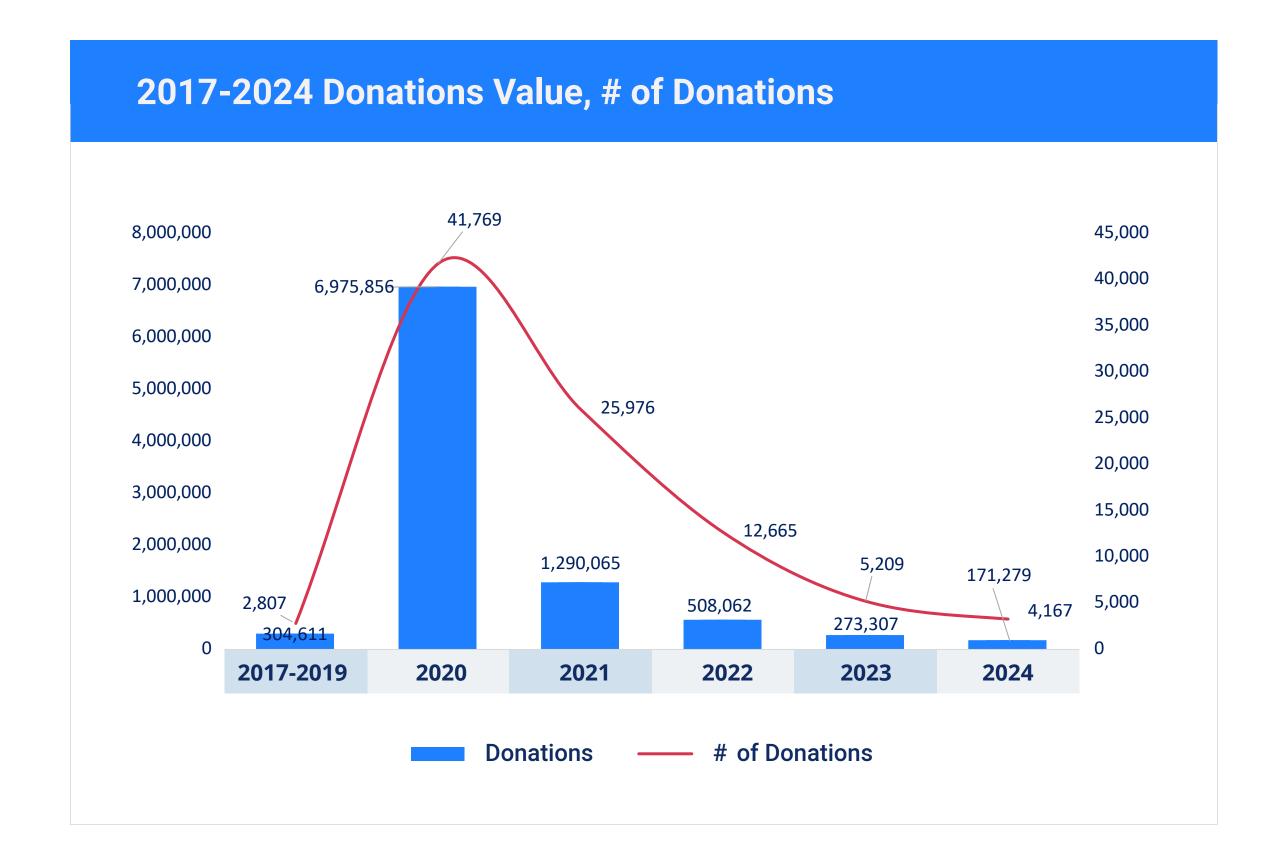
## Donations to ZINAPAH, 2017-2024



From 2017-2024 ZINAPAH received donations totaling around 9.5B AMD. As of Q4 2024, the total count of donations reached nearly 94 3K with an average donation size of 101,000 AMD. Most donations are made during periods of escalations.

In 2024, compared to the previous year, the total donation value in AMD declined by -37%. There was -20% decline in the number of donations and the average donation size decreased by -22%. This trend is attributed to the post-war syndrome, with donations typically surging during wartime, as evidenced by the results in 2020. The most significant decline was observed in Russian Rubles from Russia, attributed to sanctions against the country and challenges in money transfer systems. The donations were made via bank transfers as well as via ZINAPAH website www.zinapah.am.

2017-2024 Donations by Currency								
Currency' 000	2017-2019	2020	2021	2022	2023	2024	2017-2024	2024 vs 2023
AMD	296,495	4,380,043	739,093	301,333	173,750	87,650	5,978,278	-50%
USD	7	4.826	879	492	233	191	6,628	-18%
RR	162	114,908	6,517	455	1	2	122,045	123%
EUR	1	797	122	34	20	31	1,006	56%
2017-2024 Donatio	ons Converted	d to AMD						
	304,611	6,975,856	1,290,065	508,062	273,307	171,279	9,489,221	-37%
# of Donations	2,807	41,769	25,976	12,665	5,209	4,167	94,322	-20%
Average donation amount	390	167	50	40	52	41	101	-22%





### **Mandatory Stamp Return Management,** 2024



**ZINAPAH** fully or partially refunds the mandatory stamp payments to a parent, spouse, and/or child of a serviceman in compulsory military service, a parent, spouse, and/or child of a deceased serviceman. The mandatory stamp payment refund process is implemented through the Stamp Duty Refund Subsystem, which allows the automatic record of the submitted applications via the ZINAPAH website and process the payment.

In 2024, some 6,676 returns were made which is 4% lower vs 2023. The total value of returns is 303 mln AMD, which is a decrease of 10% from 2023 and that is explained by the decrease of the applicants from Artsakh.

Stamp Return 2024					
	Fallen	Conscript	TOTAL		
Number of Returns Contr.	<b>1,907</b> 29%	<b>4,769</b> 71%	6,676		
Total Amount (mln AMD) Contr.	<b>82</b> 27%	<b>221</b> 73%	303		

2024 vs 2023						
	Fallen	Conscript	TOTAL			
Number of Returns	-26%	9%	-4%			
Value AMD	-41%	10%	-10%			





ZINAPAH continues to collaborate with various foundations, non-governmental, and charitable organizations, aiming to unite them around the mission of supporting servicemen and their families, ensuring their social, physical, and psychological well-being.

The ZINAPAH team has taken significant steps to enhance the well-being and personal development of its beneficiaries by launching social integration and development programs. To this end, a blueprint for the social programs has been developed, and the plan and priorities of social programs for 2025 are currently in the process of development. Several meetings have been held with governmental, non-governmental organizations, and foundations to discuss partnerships and coordinate efforts in areas such as education, economic integration, business promotion, housing support, and more.

In line with this mission, with the support and mediation of ZINAPAH, a series of initiatives have been implemented in collaboration with partners, focused on providing support, and information and fostering integration.

### **Cooperation with AccessToCare Charitable Dental Clinic**

In cooperation with ZINAPAH, AccessToCare Charitable Dental Clinic provided free dental services to 30 beneficiaries.

AccessToCare is a charitable public organization dedicated to providing free dental care to the relatives of soldiers deceased and missing-in-action in the Four-Day and 44-Day Wars, as well as to the disabled servicemen.

### **Cooperation with TUMO**

In cooperation with TUMO center, ZINAPAH beneficiaries had an opportunity to enroll their children free of charge in the newly opened TUMO branch in Kapan, Syunik region. In the Center children will take part in different training sessions and skill development excercises.













# Cooperation with the Armenian General Benevolent Union (AGBU) in the framework of the Women Entrepreneurs program

As part of its collaboration with AGBU, 34 female beneficiaries of ZINAPAH—wives, mothers, and daughters of deceased and missing servicemen—participated in the Women Entrepreneurs program organized by AGBU. The program is designed to empower and encourage female business owners by helping them develop essential business skills and knowledge. It covers areas such as market research, strategy development, business and financial management, and understanding the competitive market landscape. In addition to developing soft skills, beneficiaries who demonstrated strong potential and achieved high scores in the courses had the opportunity to present their business projects and apply for grants.

Additionally, ZINAPAH beneficiaries were informed about the opportunity to participate in the "New Opportunities and Perspectives in Career" exhibition, held in Yerevan and various regions of Armenia by AGBU.











## Cooperation with the Hayordi Charitable Foundation in the framework of the Mayreniq program

On November 17, a summary meeting was held with the beneficiaries of the Mayreniq program, implemented by the Hayordi Charitable Foundation. The program supports widows of deceased servicemen whose children were born after their fathers' death, and these beneficiaries participated in the meeting. ZINAPAH was also present at the event to introduce its mission and activities, and to address the questions of participants on ZINAPAH activities. Every effort was put to ensure it was engaging and uplifting for the children who participated in art therapy, drawing, and carpentry activities. As a final note, the kids were gifted with a copy of Elli Rabbit, a book co-authored and initiated by a ZINAPAH beneficiary.

#### **Meetings with Beneficiaries**

ZINAPAH continues to hold meetings with its beneficiaries both in the regions and in Yerevan. During the reporting Q4 period, meetings were held in Kotayk, Shirak, and Ararat regions, involving approximately 105 beneficiaries, bringing the total number of meetings in 2024 to five. These meetings serve as an important platform to introduce and reinforce the mission of ZINAPAH, as well as to inform beneficiaries about new initiatives and opportunities. The Q&A section provides a valuable opportunity to address issues of interest within the framework of ZINAPAH's mission.





















The Central Bank of Armenia initiated a New Year event for ZINAPAH beneficiaries. Some children wrote wish letters addressed to Santa Claus. All the children received the presents they had wished for which were prepared by the Central Bank staff. The event took place at the Central Bank premises and featured Christmas carols and a theatrical performance with the participation of Elves and Santa Claus.

















### **Cooperation with Hayordi Charitable Foundation**

New Year celebration events were held in Vardenis, Gegharkunik region, and Vayq, Vayots Dzor region for the children of deceased and missing-in-action servicemen. The events were brimming with joy and excitement. The eyes of the kids lit with joy and happiness as they opened their presents and discovered delightful surprises.

Another cheerful event was organized by the Hayordi Khokha Center, a free development center for children of deceased and missing servicemen aged 3-6. Held in Yerevan Place, the celebration was a vibrant display of joy and wonder. The room was filled with their gleeful cheers as they received gifts from Santa Claus.

#### **Cooperation with Idram**

In cooperation with Idram, around 600 ZINAPAH beneficiaries had the opportunity to attend the New Year musical performance "No New Year without Teddy" at the Yerevan State Puppet Theatre. The performances captivated the children leaving smiles that lingered long after the event ended.







The ZINHUB online platform has registered 32 partner organizations offering a wide range of free programs for beneficiaries. These include courses, job postings, psychological and medical services, medical deliveries, dentistry, and announcements for various clubs and camps.

Following discussions with the Ministry of Labour and Social Affairs and the Norq Information Technology Center regarding the integration of ZINHUB with the state e-work system, an official agreement was reached to proceed with the functional integration of the platform. ZINAPAH has since held discussions and planned the necessary solutions for the integration. The integration process is expected to be finalized in 2025, which will provide ZINAPAH beneficiaries with access to employment opportunities and ensure the traceability of their success.



### **ZINAPAH Development Path to Independence**



At its founding in 2017, ZINAPAH was managed by the Central Bank of Armenia (CBA) on a pro bono basis. Since 2021, ZINAPAH began migrating from the CBA to become an independent legal entity with its own infrastructure.



#### **TEAM**

- **▼** The Governing Body with 5 Board Members
- **The Executive Team with a staff of 14 people**
- Restructuring to focus on ZINAPAH core competencies as a financial institution and social programs
- Performance development and evaluation implementation with the Teamflect digital Platform



#### **OPERATIONS & OUTSOURCING**

- Procurement guidelines revision adoption
- **ZINAPAH** rebranding communication campaign re-launch
- **ZINHUB** unified platform for beneficiary's implementation
- Audit 2023 finalization and publishing



#### **MIGRATION AND INFRASTRUCTURE**

- Website launch is completedInfrastructure development project in process
- Mandatory stamp return process in-house management and automation
- Financial infrastructure development on the compensation system base
- IT security vulnerability assessment and penetration test project implementation competed

#### **OUTSOURCING MANAGEMENT**

- **IV** HR management
- Accounting services new partner selection in 2024
- Customer call center
- **IT** security
- Legal counsel



#### **LEGISLATIVE AMENDMENTS**

- Legal change to support the disability status change is completed and payments were made
- Social project implementation position paper development is completed
- Beneficiary Disabled child support project within the social programs is in process





ZINAPAH Audit 2023 was carried out by **Grant Thornton CJSC**, and the financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). They have been prepared under the assumption that the foundation operates on a going-concern basis. Please find the full report below:





### **Statement of Financial Position**

In thousand drams	Note	As of 31 December 2023	As of 31 December 2022
Assets			
Non-current assets			
Property and equipment		94,691	126,849
Intangible assets		14,885	12,742
Investments in government debt securities	4	2,573,923	620,521
Funds placed in banks	5	27,378,861	8,681,686
		30,062,360	9,441,798
Current assets			
Accounts receivables		28,617	7,459
Investments in government debt securities	4	42,579	1,215,099
Funds placed in banks	5	44,710,738	32,674,544
Cash and cash equivalents	6	5,519,741	2,389,638
		50,301,675	36,486,740
Total assets		80,364,035	45,928,538
Liabilities			
Non-current liabilities			
Liabilities on compensations	7	103,724,845	107,762,538
Lease liabilities		19,861	32,130
		103,744,706	107,794,668
Current liabilities			
Liabilities on compensations	7	13,101,671	13,314,038
Lease liabilities		23,561	27,415
Accounts payables		14,948	14,536
		13,140,180	13,355,989
Net assets			
Revaluation reserve on securities measured at		(27,357)	(57,586)
fair value through other comprehensive income	8	(36,493,494)	(75,164,533)
(Accumulated loss)/retained earnings		(36,520,851)	(75,222,119)
Total liabilities and net assets		80,364,035	45,928,538

### **Statement of Comprehensive Income**

In thousand drams	Note	Year ended 31 December 2023	Year ended 31 December 2022
Income		December 2023	December 2022
Income from mandatory payments and donations	9	43,709,476	36,021,512
Finance income	10	5,952,073	3,256,038
Other income		697	188
		49,662,073	39,277,738
Expenses			
Compensation expenses		(3,436,956)	(12,983,465)
Employee benefits		(132,110)	(118,480)
Depreciation and amortization		(34,600)	(33,625)
Gain/(loss) from remeasurement of			
allowance on expected credit losses	11	(228,394)	84,462
Finance cost	12	(7,064,627)	(9,888,750)
Other expenses		(94,772)	(83,551)
Net loss from exchange differences		252	(1,827)
		(10,991,207)	(23,025,237)
Result for the year		38,671,039	16,252,502
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Net loss from changes in fair value of securities measured at fair value through other			
comprehensive income		32,521	(20,961)
Changes in allowance on expected credit losses of	f		
securities measured at fair value through other			
comprehensive income		(2,292)	(6,646)
Other comprehensive loss for the year		30,229	(27,607)
Total comprehensive loss for the year		38,701,268	16,224,895





### **Statement of Changes in Net Assets**

In thousand drams	Revaluation reserve on securities measured at fair value through other comprehensive income	Accumulated loss	Total
As of 1 January 2022	29,979	91,417,035	91,447,014
Result for the year	-	(16,252,502)	(16,252,502)
Other comprehensive loss for the year	(27,607)	-	(27,607)
Total comprehensive loss for the year	(27,607)	(16,252,502)	(16,224,895)
As of 31 December 2022	(57,586)	(75,164,533)	(75,222,119)
Result for the year	-	38,671,039	38,671,039
Other comprehensive loss for the year	30,229	-	30,229
Total comprehensive loss for the year	30,229	38,671,039	38,701,268
As of 31 December 2023	(27,357)	(36,493,494)	(36,520,851)

### **Statement of Cash Flows**

In thousand drams	Year ended 31 December 2023	Year ended 31 December 2022
Cash flows from operating activities		
Received mandatory payments and donations	43,709,476	36,021,512
Provided compensations	(14,746,687)	(16,877,925)
Labor expenses	(99,729)	(82,302)
Other income	340,809	56
Other expenses	(513,676)	(147,024)
Net cash from/(used in) operating activities	28,690,193	18,914,317

Cash flows from investing activities		
Acquisition of property and equipment	-	(2,530)
Funds placed in banks	(59.908.431)	(25,975,000)
	(1,997,423)	
Repayment of funds placed in banks	30,000,000	4,370,000
Proceeds from redemption of investments in government debt securities.	1,267,377	1,400,000
Interest received from funds placed in banks and other financial institutions	4,944,405	991,721
Interest received from investments in government debt securities	134,123	222,500
Net cash from investing activities	(25,559,949)	(18,993,309)

Net increase/(decrease) in cash and cash equivalents	3,130,244	(78,992)
Foreign exchange effect on cash	(141)	(1,668)
Cash and cash equivalents at the beginning of the year	2,389,638	2,470,295
Cash and cash equivalents at the end of the year	5,519,741	2,389,638







We would like to express our heartfelt thanks and gratitude to all the individuals and organizations/communities from Armenia and all over the world, who made their mandatory stamp payments and individual donations.

It is thanks to your support that ZINAPAH can fulfill its mission to take care of the servicemen and their families who sacrificed their lives and health for the security of Armenia and its borders.

united for our soldiers...



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Make your donation and support the servicemen and their families who made the ultimate sacrifice for our Homeland.



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Spread the word about our mission and the work carried out.





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